

From the President

Dear Colleagues,

We are all very excited and looking forward to the upcoming TOBY Awards Gala. This event will mark CRBOMA's 25th Anniversary where we will be recognizing this year's award winners and honoring two of our members In Memoriam; Richard DiLaura, the first CR-BOMA President and founding member as well as Walter Uccellini, a founding member of IREM. We invite all of you to join us for this fabulous event and hope to see you there. More information on the TOBY's follows in this newsletter including sponsorship and registration information.

Sincerely,

Gordon Furlani

Calendar of Events

November 8 Northern County Chapter Happy Hour
At Davidson Brothers Brewery,
Glens Falls

November 14.. Leasing Panel
Discussion from a Brokerage
Perspective - What Every
Landlord Needs to Know.
Guest panelists include Richard
Sleasman, Dan Simpson and Eric
Simonds of CBRE-Albany
At the Century House

December 6 2012 TOBY Awards
TOBY Gala/Toys for Tots/
Charitable Donations
At the Desmond Hotel

January 16 Annual Meeting
Election of Officers
At Wolferts Roost Country Club

Dates, programs and locations are subject to change.
All revisions will be posted on our web site at
www.boma-albany.com.

CR-BOMA Announces 2012 TOBY Award Honorees!

Capital Region BOMA is pleased to announce and honor our 2012 TOBY and Annual Award recipients. These distinguished and prestigious awards will be presented on Thursday, December 6, 2012 at the Desmond Hotel and Conference Center, Albany, NY to the following:

100,000-249,000 Square Feet: Albany Pine Bush Preserve

250,000-499,999 Square Feet: 110 State Street

Historic: 35 State Street

Corporate Facility: Tribune Media

Medical Office Building: 1220 Slingerlands Crossing

Government Building: 625 Broadway

Earth Award: Golub Corporation/Price Chopper
Headquarters

Member of the Year: Sharon Kelley, United Group of
Companies

Allied Member of the Year: Ed LeMay, Gallivan
Corporation

Engineer of the Year: Allan Richard, Columbia 677, LLC

The Corporation of the Year: Tri State Building
Façade Services

Community Spirit of the Year: BBL Management Group

In Memoriam: Walter Uccellini, United Group of
Companies and Richard DiLaura, Picotte Companies

Please see the enclosed sponsorship opportunities and registration deadlines on Page 3 to participate in the Capital Region's most prestigious event in the commercial real estate industry!

CRBOMA Information

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Albany, NY 12203

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Email: crboma@caphill.com

Website: www.boma-albany.com

Contact: Angelina Berghela, BAE

Join CR-BOMA on 

CRBOMA Board of Directors

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Northern County Chapter Update

By Sarah Jermano, Chair

On Friday, October 5, 2012, members of CRBOMA had the pleasure to meet with prospective Principal Members of Warren and Saratoga County's at TD Bank, Glens Falls for a kickoff to CRBOMA **Northern County Chapter**. An initiative of CRBOMA is to better serve all 11 county territories within our region, which include the cities of Glens Falls, Queensbury and Saratoga Springs by creating a Northern Chapter, which is administered under our Bylaws, but functions independently for monthly Membership Meetings. Comments that we have heard is that the commute to Albany for Membership Meetings is too time consuming.

The Northern Chapter will join our existing members for social functions such as the Annual Meeting, Golf Outing and the TOBY Awards Dinner. For their monthly Membership Meeting, they will follow the same program the Program Committee plans, but it will be hosted within their Chapter location.

We are confident that this will boost morale and vibrancy in CRBOMA by expanding business opportunities for Principal and Allied Members alike.

A welcome event is being planned now for drinks and appetizers at the Davidson Brewery on Glen Street. Please watch for details and help us welcome these new members to the CRBOMA family!

Northern County Chapter Committee

Sarah Jermano, First Columbia

Aimee Lang, Tougher Industries

Brendan Pilawski, Waste Management

Mike Maunz, WeatherGuard

Angelina Berghela, Capitol Hill Management Services, Inc.

Rebecca Marino, Capitol Hill Management Services, Inc.

CRBOMA Welcomes New Members!

Nicole Maurer, Hyman Hayes Associates

Mark Lansing, Hiscock & Barclay, LLP

Laura Perrin, First Columbia

Kelly Kehoe, Allied Barton

Alexander Powhida, Deily, Mooney & Glastetter, LLP

Please join CR-BOMA in welcoming our newest members and learn more about them by viewing their member profile in the Members Only section of the CR-BOMA website!

2012 TOBY Awards & Holiday Gathering

Capital Region BOMA Sponsorship and Registration Form

Deadline for Sponsorship is November 16, 2012 – Please get your form in early!

_____ * **Platinum Sponsor**
Includes a table of 8 and a full page ad in the program.
Cost: \$1,200

_____ * **Table of 8**
Cost: \$750

_____ * **Gold Sponsor**
Includes 2 dinners and a half page ad in the program.
Cost: \$500

_____ * **Individual**
Cost: \$95 pp

_____ * **Silver Sponsor**
Includes a quarter page ad in the program.
Cost: \$250

_____ * **Bronze Sponsor**
Includes a listing in the program.
Cost: \$100

_____ * **Cocktail Hour Sponsor**
Half page ad in program and signage
Cost: \$1,000

_____ * **Awards Sponsor**
Half page ad in program and signage
Cost: \$1,000

* Please send your company logo and advertisement
to crboma@caphill.com in PDF or jpg format.

Kindly remit payment to CRBOMA, 1450 Western Ave, Albany, NY 12203 before Nov. 16, 2012

Charge my MC, Visa, AMEX or Discover #: _____
Exp.: ____ / ____ Code: _____

Name: _____

Company: _____

Address: _____

City/State/Zip: _____

Phone: _____ Email: _____

COMING SOON...

High-Performance and Sustainability Designation Program

BOMI International is developing a new designation program to provide property and facility management professionals with the tools needed to effectively operate current and future high-performance buildings.

Designees will emerge with the skills to discover and implement new efficiencies in energy usage and resource management.

Designees will also gain the knowledge to drive sustainability initiatives that will positively impact financial performance, the environment, and their career.

What are the requirements for earning the designation?

The designation will be an enhancement to our current RPA® and FMA® designation programs. To earn the designation, students will be required to successfully complete three new courses that are currently being developed. In addition, students must meet all course (and experience, if applicable) requirements for either the RPA or FMA designation program. The curriculum provided in the RPA and FMA designation programs, combined with the new designation's focus in sustainable building practices, provides a well-rounded education that is necessary to operate and maintain high-performance buildings.

Can a student earn the designation without completing either the RPA or FMA designation program?

No, students who do not complete either the RPA or FMA designation program may not earn the designation. However, students who opt to take only the three new courses will earn a sustainability certificate.

How long will it take to earn the designation?

As with all BOMI International designation programs, the duration of the new designation program depends on how often students take a course, as well as the course delivery options chosen. Each of the three new designation courses will be 30 hours long. There is no set time limit in which students will be required to complete a program.

Will students have to take exams for each of the three new courses in the designation program?

Yes. Students wishing to earn the new designation or the sustainability certificate will be required to successfully complete a 100-question multiple choice exam at the end of each of the three courses. All exams will be administered through our testing provider, Pearson VUE, at a Pearson VUE authorized, secure location.

How and when will the designation program be offered?

The new designation program courses are tentatively scheduled to launch in September 2013. The courses will initially be offered as Accelerated Review, Self-Study, and Semester-Length Classroom.

Will course outlines be available for BOMA Locals, so instructors can be identified?

Yes, we will provide overall course content as soon as it becomes available. In the interim, we suggest that BOMA Locals allot space for the three new courses within yearly course schedules.

When will materials be ready to help instructors prepare to teach the courses?

We will be offering Instructor Development Workshops and Train-the-Trainer programs in late May 2013. More information on these programs will be distributed as available.

Government Affairs Update -- Fall 2012

- * The New York Power Authority announced a \$30 million Energy Efficiency Market Acceleration Program (EE-MAP) to accelerate the deployment of energy efficient technologies in New York. This initiative is intended to assist in the research and development of these technologies to provide economic development benefits.
- * Governor Cuomo released a report on the first year of the property tax cap which showed that 84 percent of local governments and schools stayed within the tax cap.
- * Legislation was recently signed into law which allows employers, with the employees consent, to deduct wages from an employee's paycheck for certain goods and services including, payments for swipe card sys-

tems for purchases at cafeterias, vending machines, and pharmacies. It would also permit employers to use a wage deduction system for services such as health clubs, day care centers, and parking.

Election Day is Tuesday, November 6, 2012

A number of our Capital District Assemblyman are retiring this year. CRBOMA appreciates the work of Assembly Majority Leader Ron Canestrari, Assemblyman Jack McEneny and Assemblyman Bob Reilly on behalf of our members and our issues.

Along with these retirements, there are a number of contested races in the Capital Region. To learn more about the candidates and the newly drawn legislative districts, you may access the League of Women Voter's Guide here: <http://www.lwvny.org/>

Member Profile: Brendan Pilawski

Brendan Pilawski works as a Waste Management Major Accounts Representative. His territory covers Eastern New York State. Brendan brings with him a unique set of skills that ensure each customer will be satisfied with their service and that their needs will be met.

Sustainability and going green is always at the top of Brendan's priorities and it comes through when he designs waste and recycling solutions tailored to each individual customer. He makes the guarantee that your service needs will be met and that you'll be doing what's right for the environment.

Brendan Pilawski bpilawsk@wm.com 518-300-0849



CRBOMA Represented at BOMA International Leadership Conference

Capital Region BOMA's BAE, Angelina Berghela represented CRBOMA at the BOMA International BAE Leadership Conference in Washington D.C. on October 18-20.

She participated in educational and brainstorming sessions with BAE's from across the country to share best

practices and learn new strategies to improve the BOMA network.

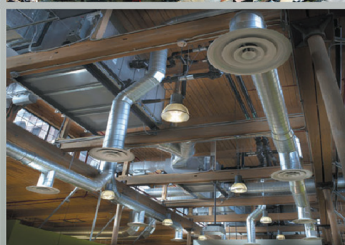
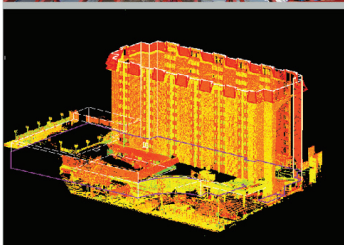
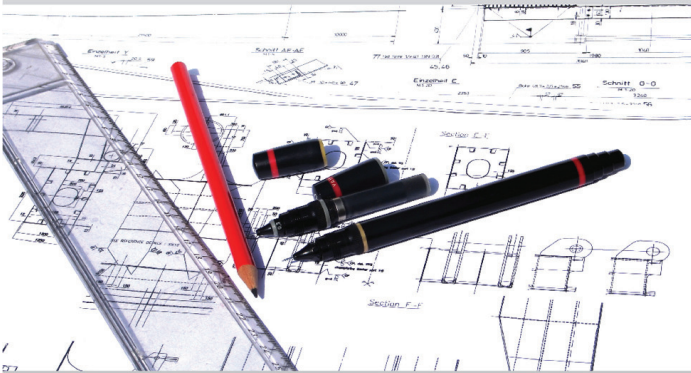
CRBOMA looks forward to applying those strategies to increase the overall value of your CRBOMA membership at the local level. Click [HERE](#) for more information about the 2012 BAE Leadership Conference.

Meeting the challenges of our clients' multi-faceted projects with Teamwork, Quality & Commitment for continued success and growth.

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